



Business Management Software
for the Marine Transportation Industry



Welcome

Since the 90's, The Integra Group has been building software solutions for the marine transportation industry that help more efficiently, and profitably manage businesses. From back office freight management solutions, to systems in the wheel house, Integra has done it all. We are pleased to provide you this quarterly newsletter to bring awareness to the latest features of our products.

INCREASE YOUR PROFIT WITH ROUND TRIP ANALYSIS

BOSS[®] can now show the profitability of a collection of trips linked together as a round trip. BOSS systematically groups trips into round trips based on criteria that you set. This allows you to evaluate trip performance as a full trip cycle. One example benefit this provides is that you can compare examples of round trips with an empty return trip to round trips with a loaded return trip side-by-side.

BOSS[®] VGP - VESSEL GENERAL PERMIT SUPPORT

We leveraged the ability in BOSS[®] to track time, location, boat names, contact information to send email to more easily facilitate your ability to meet the new EPA requirements for vessel inspection that are effective December 19, 2013. The BOSS[®] VGP program will track how many days since the last inspection for each vessel, send emails out automatically to whomever has the barge in their custody to let them know an inspection is due, accept the inspection reports from a custodian for a single or multiple vessels, and maintain a scanned image of the signature for that inspection. This allows you to search for any or all inspections for a particular vessel based on time or location, provides you with a 'dashboard view' of the list of vessels in compliance on any given day, and a list of how many vessels are coming due in the next few days - all without a single piece of paper flooding an office anywhere.

NEW BOSS[®] ON BOARD - LINE HAUL TOW BOAT SYSTEM

BOSS[®] On Board (BOB) is a complete boat system application allowing the dispatchers in the office to send instructions electronically directly to the boats. The boat users can then execute those activities, update tow diagrams, and submit them directly into BOSS[®] with shore-side review and approval. The boat users have "drag and drop" functionality eliminating the need to re-type information. This alleviates the extra time spent and errors caused by double-entry, as well as improving the communication between shore and boat.

COMING IN 2014 - USE BOSS[®] TO GROW YOUR SALES

In 2014 Integra is implementing Customer Relationship Management functionality (BOSS[®] CRM) to help your sales people manage and track sales opportunities, history of customer contacts, and promote closed opportunities directly into actual contracts in BOSS[®]. This functionality is already in place in one of our other BOSS[®] products, and we are just integrating it into BOSS[®] MS.

For more information
click: www.BOSSMS.com

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Home of BOSS[®] Business Management Software

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