



## Welcome

For the past 15 years, The Integra Group has been building software solutions for the marine transportation industry that help more efficiently and profitably manage businesses. Approximately 60% of the "Dry Bulk" Barge Industry uses some form of Integra Software; this is based on data from the Informa Economics's Barge Fleet Profile Report. From back office freight management solutions to systems in the wheel house, Integra has done it all. We are pleased to provide you this quarterly newsletter to bring awareness to the latest features of our products.

## ELECTRONIC INVOICING

"I love it! It's the best thing since sliced bread!" is the comment we received from Jeff Dipaola at United Bulk Terminals when asked how the new electronic invoicing feature was working for them. Jeff is very happy with the new feature and describes the set-up process as "simple and easy". Equally pleased with the new feature is Stacy Morier at M/G Transport, where she has found electronic invoicing to be a "big time-saver" for their office.

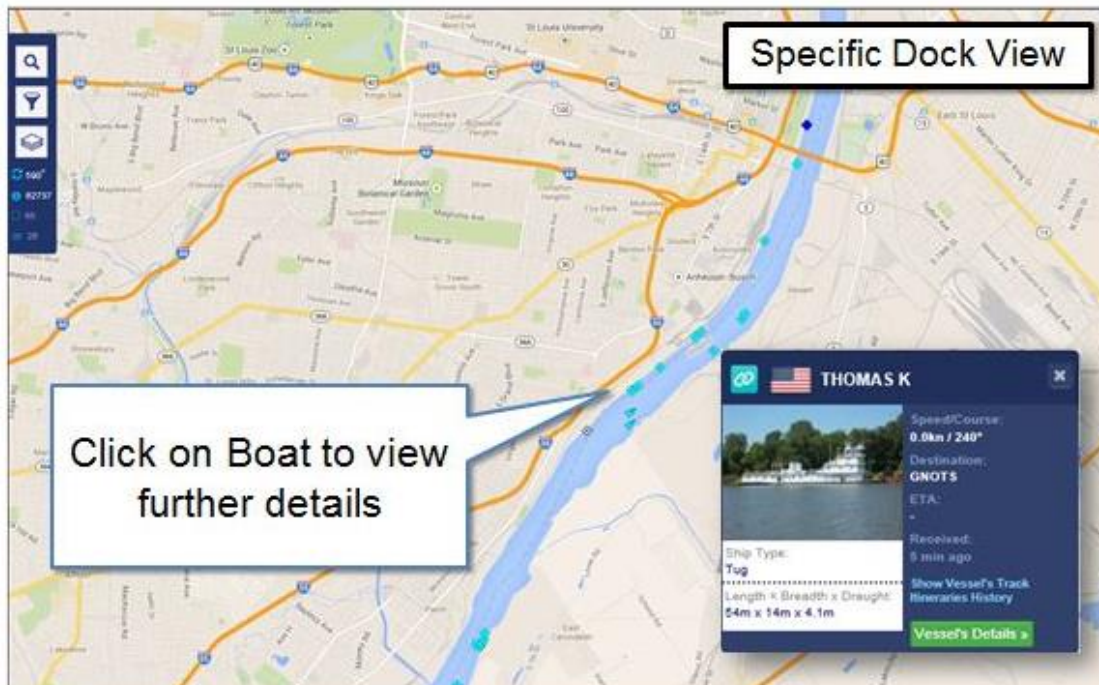


BOSS<sup>®</sup> MS has recently completed development on Electronic Invoicing which allows you to email invoices, along with any necessary attachments to your customers — giving you full control of your invoice distribution process. Each of your customers can decide how they like to receive their invoices; single invoice per email, multiple invoices per email, print & email or simply print. Upon the completion of the initial set-up, Electronic Invoicing integrates with the BOSS<sup>®</sup> MS invoice approval process to electronically issue invoices.

PLUS, there are other features to Electronic Invoicing making it a robust enhancement, such as over-ride capability, resend functionality, and communication tracking. Please contact us if you would like more information or to schedule a demo.

## AUTOMATIC IDENTIFICATION SYSTEM (AIS)

Integra recently added AIS data in BOSS<sup>®</sup> MS. With this information, Clients can monitor live vessel positions, speed, and current vessel destinations. Adding this information to BOSS<sup>®</sup> MS will enhance our Clients' daily operation by improving the ease in which future rides are scheduled, improved customer communication of barge status/arrival, and a graphical depiction of marine traffic using Google Maps. A graphical depiction, taken from BOSS<sup>®</sup> MS, can be seen below:



## MOBILE TECHNOLOGY - TABLETS

We recognize that mobile technology provides greater flexibility in communication, collaboration, and information sharing. We are closely following and investigating the various new mobile devices to understand the unique possibilities that this will offer the BOSS®MS user. In recent testing on the Microsoft Surface Pro tablet, we find that we are able to view and execute events in our most complex screens in BOSS®MS. This is very promising for the MS Surface user — stay tuned for updates as further testing on tablets is underway.



For more information  
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