



Business Management Software
for the Marine Transportation Industry



My BOSS is Working For Me

"BOSS is very user friendly, the most user friendly program I have ever used."
--- Marquette

"Of all the IT systems that I support, I get the least amount of end user escalations concerning BOSS."
--- VP of IT at Marquette

"I love it! It is the best thing since sliced bread!" Describing the new electronic invoicing feature.
--- United Bulk Terminal.

"A big time saver" is the description of the new electronic invoicing.
--- M/G Transport.

....just to note a few of the quotes that The Integra Group has received from some of our clients throughout the year. And what a great year 2014 has been! We are very pleased to have held our second annual Client Conference, where attendance doubled from the prior year. So --- mark your calendars to attend the 2015 Client Conference that will once again be held in conjunction with the Inland Marine Expo (IMX) in St. Louis, scheduled for June 15-17, 2015.

This year also brought an increase in Integra's number of clients by welcoming our first-ever shipping client and adding a new terminal client. And --- we increased our number of barges utilizing the Integra software that are being operated within the Maritime Industry to over 9,000 barges.

2014 also has been a significant year for new enhancements to the BOSS Software functionality. Below are some of the major enhancements that have been implemented:

- **BOSS Supply Chain (BOSS SC)** system that makes the BOSS product available to the shipping industry
- **Vessel General Permit (VGP)** in compliance with newly enforced government regulations within the Maritime Industry
- **BOSS on Board (BOB)** that allows communication between our clients' line haul boats and the shore
- **Round Trip Business Intelligence (BI)** that is a tool providing a full financial assessment of individual trips while viewing them collectively as round trips
- **Electronic Invoicing** that allows for the setup of our clients' customers and the distributing of invoices via email at the click of a button.
- **Automated Boat Position Update** allows translation of GPS coordinates into a River and Mile location and automatically logs these positions in BOSS® MS, which can then be provided to customers, in a daily traffic report, at the click of a button.
- **Customer Relationship Management (BOSS CRM)** is a system that assists in the management and tracking of sales opportunities, along with storing detail and history of all customer contacts.

We are proud to say that the above, along with over 100 other enhancements have been implemented into BOSS® MS this year, making the product stronger and more encompassing.

MERRY CHRISTMAS AND HAPPY NEW YEAR

To all of our BOSS® MS Clients --- Thank you for choosing our software, we truly appreciate your business and we are grateful for the trust you've placed in us.
We wish you a very Merry Christmas and a Happy New Year.

For more information click:
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Home of BOSS® Business Management Software